



April 10, 2002

David Gouthro
The Consulting Edge:
Movers & Shakers Inc.
23 - 1551 Johnston Street
Granville Island
Vancouver, BC V6H 3R9

Dear David:

On behalf of the Learning Strategies Group at Simon Fraser University, I want to express my gratitude for your exceptional work with us during our recent strategic retreat.

As you could tell, we are a highly diverse group with multiple perspectives on business direction and future focus. We needed an outside facilitator to push us past some sticking points and challenge us to re-think both strategy and tactics. We also needed a facilitator who was comfortable directing without being directive, and who would bring a sophisticated understanding of consulting practice strategy. You perfectly matched our needs.

You led us through important territory while keeping everyone engaged and injecting needed humour into the process. We appreciated your insight into our business model and business direction.

I wish you the best of success with future clients. I know we will look to work with you in the future.

Thank you,

Mark Frein
Associate